

Lesson Prep & Curriculum Alignment

Prep time: 10 – 15 minutes

Students will apply circular strategies to solve a linear problem of an everyday business. They will work through a design thinking exercise to identify circular opportunities by reflecting on the functional and emotional needs of the customer.

- Display the lesson slides for the class and create a discussion about what they already know about circular business models and introduce design thinking to identify solutions to customer problems.

 Ask students the guiding questions in the PowerPoint slide notes.
- **Print out the 5 handouts:** 1. Redesign for Circularity; 2. Design Thinking; 3. Areas of Circularity; 4. Circular Lifecycle Map; and 5. Circular Solution.
- Follow the steps on the next slide and in the teacher notes in slides 20 to 24 to conduct the class activity.

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Key Learning Outcomes and Curriculum Alignment:

- Science Earth and Human Activity: Communicate solutions that will reduce the impact of humans on the land, water, air, and/or other living things in the local environment. Things that people do can affect the world around them. But they can make choices that reduce their impacts on the land, water, air, and other living things.
- English Language Arts and Literacy: Participate in collaborative conversations with diverse partners about topics and texts. Follow agreed-upon rules for discussions. Use words and phrases acquired through conversations, reading and being read to, and responding to texts.
- Social Studies People, Places, and Environments: The study of people, places, and environments enables us to understand the relationship between human populations and the physical world.

SDG Alignment



Flexible and adaptive lesson

Lesson plans are designed to be flexible and responsive to the evolving needs of your classroom. Lessons are editable and customizable to meet the different individual student and classroom contexts. A PowerPoint version with teacher instructions and a printable PDF lesson are available for download.

The Lesson

Lesson duration: 25 - 30 minutes

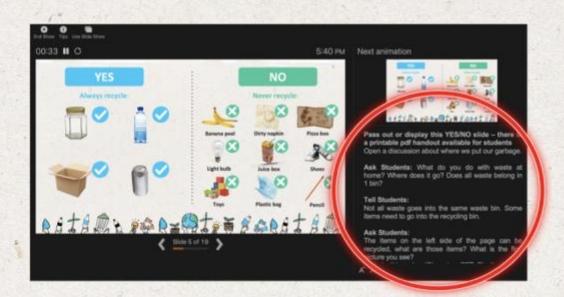
- Split into groups of 3-5 and prepare a posterboard with sticky notes or use the design thinking handout.
- 2 Pick one of the following linear businesses
 - Washing Machine Manufacturer
 - Fashion Textiles
 - Lighting Manufacturer
 - Food Delivery Service
 - Grocery Store
 - Office Space
- 3 Use the design thinking handout to develop your circular solution for the business.
- 4 Apply one or more circular design models to your business. When finished encourage students to share their circular innovations with the class.

Prepare the PowerPoint presentation

When you are ready to present the lessons to your class click on **Slide Show** on the top menu bar then select **Presenter View.** In Presenter view, you can see your notes as you present while the audience see only your slides.



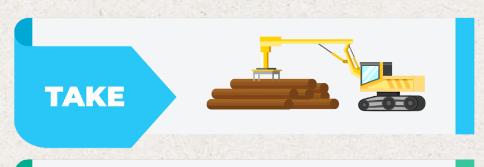
The notes appear in a pane on the right. The text should wrap automatically, and a vertical scroll bar appears if necessary. You can also change the size of the text in the Notes pane by using the two buttons at the lower left corner of the Notes pane.



Linear Economy

VS

Circular Economy





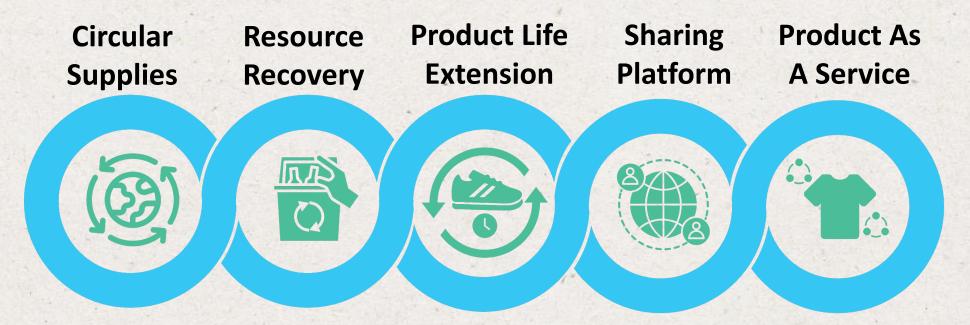






Life Cycle Mapping Recycle Remanufacture Reuse 5.Disposal 1.Extraction 2.Production 3.Distribution 4.Usage Repair Compost Refill Repurpose Return Regift

Five Business Models of Circularity



Products made from fully renewable, recyclable, or biodegradable resource inputs. Services that work to eliminate resources, materials, or waste from leaking into the environment and maximizing the value of it to reenter the loop.

Services that offer to extend the life of an otherwise discarded product through repairing, amongst themselves upgrading, or reselling back into the loop.

Sharing platforms allow people to collaborate and share a product without singular ownership by the customer.

Products that are used by one or more customers as a pay-as-you-use arrangement.









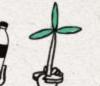














Five Business Models of Circularity

Sharing Platform: Ridesharing



Waste to energy









Product As A Service:

Clothing rental

Circular Supplies: Shoes made from plastic





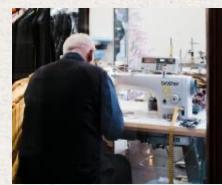
Product Life Extension:

Takeback & repair service





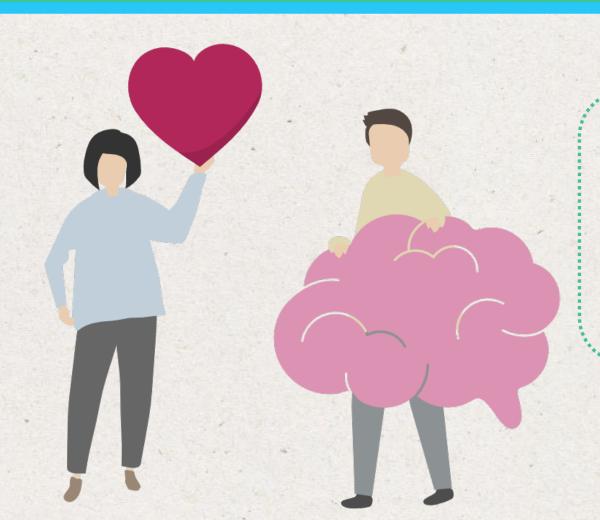




Emotional vs Functional

Emotional benefits

provide customers with a positive feeling when they purchase or use a particular brand.



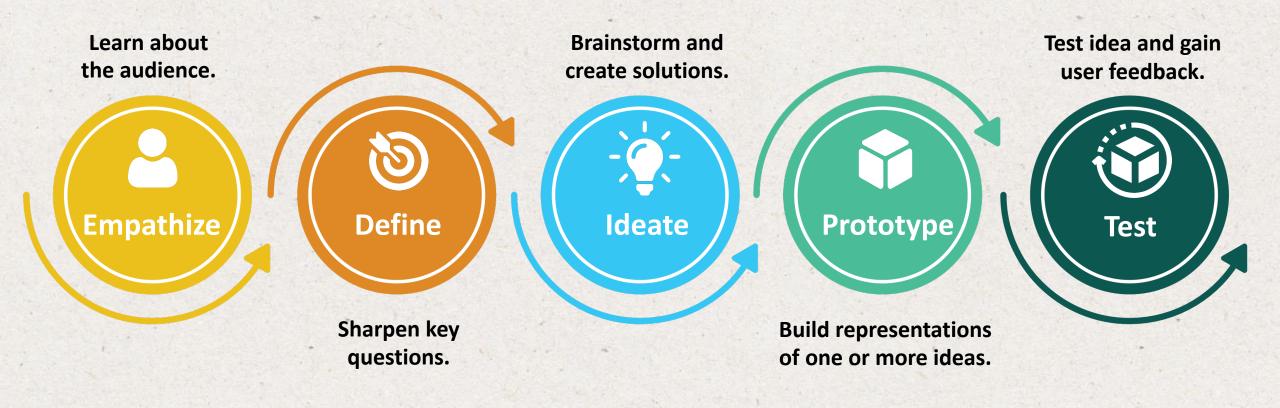
Functional benefits

are based on a product attribute that provides the customer with functional utility.



Design For Circularity

Design Thinking



Product As A Service: Clothing rental









Learn about the audience for whom you are designing, by observation and interview.

- Who is my user?
- What matters to this person?

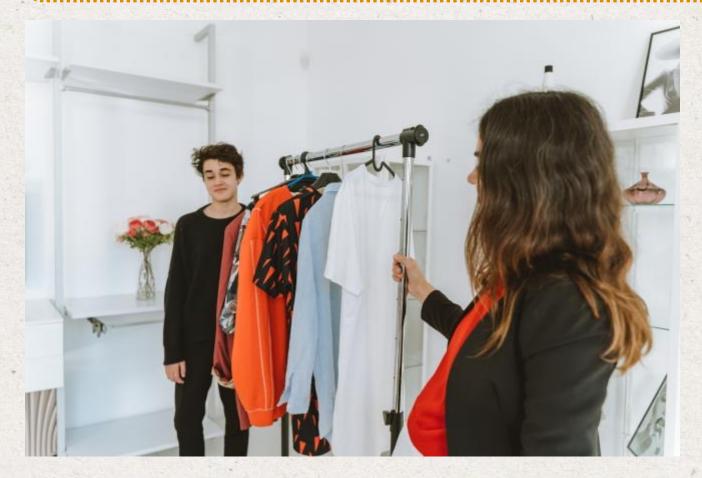






Create a point of view that is based on user needs and insights.

What are their needs?





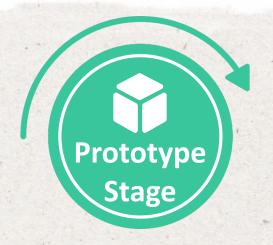


Brainstorm and come up with as many creative solutions as possible.

Wild ideas encouraged!







Build a representation of one or more of your ideas to show to others.

- How can I show my idea?
- Remember: A prototype is just a rough draft!







Share your prototyped ideas with your original users for feedback.

- What worked?
- What did not?

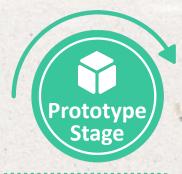














Budget conscious shopper

Wears the latest fashion trends

Does not want to clutter their wardrobe with unused items

Wants access to trendy clothes

Rent clothes to customers

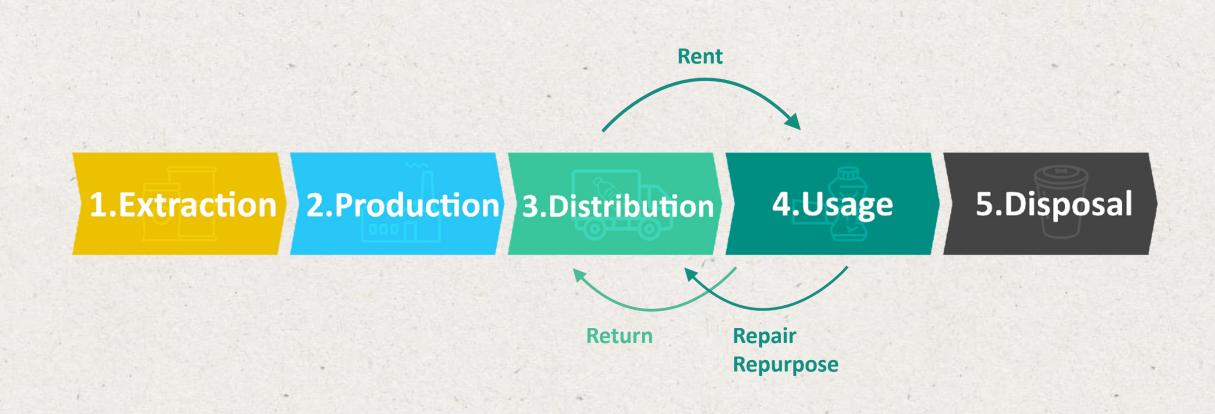
Sell cheap trendy clothes

Borrow clothes from friends to rent to other friends and charge a small fee

Create a small offline clothes rental shop amongst friends and family



Clothing rental areas of circularity





Split into groups of 3-5 and prepare a posterboard or use the design thinking handout.

3 Use the design thinking handout to develop your circular solution for the business.



4 Apply one or more circular design models to the business.

- Pick one of the following businesses:
 - Washing machine company
 - Fashion textiles
 - Lighting manufacturer
 - Food delivery service
 - **Grocery store**
 - Office space

5 Share your ideas to redesign for the circular economy.



Choose a company to redesign for circularity

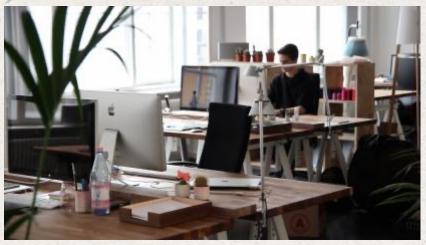








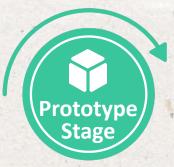
















Circular Lifecycle Map

